

## Personal Profile

Chris is a self-motivated, delivery focussed, company director with strong project management skills (PRINCE2 Practitioner). A highly articulate and creative individual – enjoys presenting complex information and concepts in simple, innovative ways. Has developed major government business opportunities for IBM and SITA, with a strong focus on the client's requirements.

Chris is a very articulate and creative individual. He enjoys presenting complex information and concepts in simple, innovative ways. He gains satisfaction from getting to the heart of the matter, adding value, engendering respect and pioneering novel approaches.

In addition to being a Chartered Engineer and professionally qualified project manager, Chris is also a Fellow of the Professional Speakers Association and past President of the North West Chapter.

Prior to establishing Active Presence Limited, Chris worked in the IT, telecommunications and aviation industries for more than 20 years. During this time, he lived and worked overseas and managed major international consulting engagements. His extensive bid and project management experience enabled him to deliver an exceptional level of service to his clients – something he continues to do with the Active Presence brand.

## Example Clients

Ernst & Young, Virgin Trains, EMC Conchango, Penna plc, Rococo Chocolates, Bank of England

## Professional Affiliations

Fellow, Professional Speakers Association (PSA)

Member, Institute of Directors (IoD)

## Professional Qualifications

2005	Institute of Directors	Diploma in Company Direction
2005	Association for Project Management	Certificate in Project Management
2005	Professional Speakers Association	Assessor & Trainer
2000	Association for Project Management	PRINCE2 Practitioner
1992	FEANI (Federation of National Engineering Associations)	Eur Ing
1991	Engineering Council	CEng – Chartered Engineer
1982	University of Liverpool	BEng (Mechanical Engineering)

## Recent Publications

2009	'Successful Speaking Secrets Quick Reference' <i>Winner of International Book Awards 2010</i>	Pocket guide
2007	'Successful Speaking Secrets' (Volumes 1 and 2) <i>Finalist in USA Best Books Awards 2007</i>	Multimedia home study pack
2005	'Sound Advice for Teachers'	Manual for the teaching profession
2005	'The Essential Business Guide' (2 <sup>nd</sup> edition)	Contributing author
2004	'The Confident Voice'	Multimedia CD-ROM

## Charitable and Youth Work

Chris is a visiting lecturer for the National Enterprise Academy, established by Peter Jones from BBC Dragons' Den. Chris also helps Young Enterprise, a UK based charity committed to giving school children practical business experience.